

capacity

EUROPE EAST 2018

2 & 3 July 2018, Sofia

CONNECTING CARRIERS IN EASTERN EUROPE WITH THE INTERNATIONAL WHOLESALE COMMUNITY



EVENT PROGRAMME PARTICIPANTS:

Regional representation



Ivaylo Bachyiski
Managing Director
BALKAN INTERNET EXCHANGE



Svetoslav Hristov
Business Development Manager
EVOLINK



Neven Dilkov
Managing Director
NETERRA



Lyubomir Yotov
Project Manager
SOFIA COMMUNICATIONS

International representation



Ruth Welter
DACH & Eastern Europe
COLT TECHNOLOGY SERVICES



Thomas Duhr
Head of Sales for Carrier Enterprise Services
DEUTSCHE TELEKOM ICSS



Matthew Larbey
UK & Ireland Managing Director
EDGECONNEX



Reid Fishler
Director
HURRICANE ELECTRIC

+ MANY MORE

Lead sponsor



Associate sponsors



EVENT PROGRAMME

PRE-EVENT: SUNDAY 1 JULY 2018

7:30PM WELCOME DRINKS RECEPTION
Location: The Terraces



DAY ONE: MONDAY 2 JULY 2018

8:00AM REGISTRATION & NETWORKING BREAKFAST
Meet with all registered delegates over breakfast & introduce yourself and your company before a busy day of meetings.

9:30AM DATA EXPLOSION – FACILITATING THE EASTERN EUROPEAN CARRIER MARKET'S DATA SURGE WITH HIGH VALUE NETWORK INFRASTRUCTURE

- Projecting future peaks & troughs within wholesale data in the region
- Identifying the international appetite for investment in data centres in Eastern Europe
- Expanding content delivery capabilities to meet the surge in data consumption
- What's attracting international broadcasters to set up shop in Sofia & Eastern Europe? What needs to be achieved to meet their network requirements?
- Content – where do the barriers lie in greater regional adoption & rollout?



Ivo Ivanov
CEO
DE-CIX



Peter Ziegelwanger
Head of International Wholesale
TELEKOM AUSTRIA GROUP

10:15AM COFFEE & NETWORKING
Take the opportunity to continue your informal meetings at exhibition stands or meeting tables over coffee & refreshments. Alternatively, opt for closed door meetings in private meetings rooms with your scheduled meeting partners.

11:00AM 1-2-1 NETWORKING
The 1-2-1 networking segment is a dedicated bilateral meeting forum tasked with advancing new business opportunities between internationals and regional attendees from the wider Eastern Europe region, the Middle East & Turkey. Each one hour 1-2-1 networking segment consists of exclusively invited representatives who will host their own bilateral meeting.

INTRODUCING THE PRELIMINARY MEETING HOSTS



Zoran Korecic
Data Director
APELBY COMMUNICATIONS



Madlen Anguelova
CCO
BULGARTEL



Massimo Maggi
CEO
CZECHNODE SRO



Serkan Sevim
CEO
MEDIANOVA



Cora-Elena Dascalu
Director of Sales, International
Carrier Business
NET-CONNECT



Antonio Leo
Managing Director
PLATIN TELECOM



Lyubomir Yotov
Project Manager
SOFIA
COMMUNICATIONS



Eva Danillova
COO
VM TELECOM

12:00PM NETWORKING LUNCH
Push the pause button on the scheduled meetings to engage in informal networking over lunch with all registered Capacity Europe East 2018 delegates.

1:30PM ROUNDTABLE MEETINGS
To share an interest in participating in one of the roundtable group meetings please email frances.booth@capacitymedia.com

Roundtable - Topic 1: DATA CENTRES IN SOFIA

8 PLACES REMAINING

Confirmed participants include:

 Matthew Larbey UK & Ireland Managing Director EDGECONNEX	 Svetoslav Hristov Business Development Manager & Chairman of the Board EVOLINK
 Reid Fishler Director HURRICANE ELECTRIC	 Neven Dilkov Managing Director NETERRA



Roundtable - Topic 2: INVESTING IN SOFIA, GEORGIA, ARMENIA & AZERBAIJAN

6 PLACES REMAINING

Confirmed participants include:



Sietse Lettinga
Director International
AZERTELECOM



Thomas Duhr
Head of Sales for
Carrier Enterprise
DEUTSCHE TELEKOM ICSS



Gareth Evers
International Wholesale
Director
KAZTRANSKOM



Stuart Evers
Group CCO
**TÜRK TELEKOM
INTERNATIONAL**



Aram Barseghyan
Commercial
Director
UCOM



Roundtable - Topic 3: INVESTING IN THE BALKANS

8 PLACES REMAINING

Confirmed participants include:



Ivaylo Bachiyiski
Managing Director
**BALKAN INTERNET
EXCHANGE**



Ruth Welter
DACH & Eastern Europe
**COLT TECHNOLOGY
SERVICES**



Adrian Shatku
CEO
WIS TELECOM

2:30PM

COFFEE & NETWORKING

Take the opportunity to continue your informal meetings at exhibition stands or meeting tables over coffee & refreshments. Alternatively, opt for closed door meetings in private meetings rooms with your scheduled meeting partners.

3:00PM

1-2-1 NETWORKING



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Meeting Hosts to be announced shortly.

4:00PM

WINE TASTING

sponsored by

NETJX

6:00PM

EVENING RECEPTION

Unwind over a glass of wine & canapés after a day of back-to-back meetings at the official **Capacity Europe East 2018** drinks reception sponsored by GTT.

sponsored by

gtt

DAY TWO: TUESDAY 3 JULY 2018

8:30AM

NETWORKING BREAKFAST

Meet with all registered delegates over breakfast & introduce yourself and your company before a busy day of meetings.

9:30AM

ROUNDTABLE MEETINGS

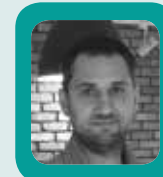
To share an interest in participating in one of the following roundtable meetings please email frances.booth@capacitymedia.com



Roundtable - Topic 1: BROADCASTING & CONTENT

9 PLACES REMAINING

Confirmed participants include:



Mark Burski
Sales Manager CEE
CENTURYLINK

10:30AM

NETWORKING COFFEE

Take the opportunity to continue your informal meetings at exhibition stands or meeting tables over coffee & refreshments. Alternatively, opt for closed door meetings in private meetings rooms with your scheduled meeting partners.

11:00AM

1-2-1 NETWORKING



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Meeting Hosts to be announced shortly.

12:00PM

NETWORKING LUNCH

Push the pause button on the scheduled meetings to engage in informal networking over lunch with all registered **Capacity Europe East 2018** delegates.

2:00PM

END OF CAPACITY EUROPE EAST

For group meetings, meeting host or speaker enquiries, please email frances.booth@capacitymedia.com

