

capacity

EUROPE EAST 2018

2 & 3 July 2018, Sofia

CONNECTING CARRIERS IN EASTERN
EUROPE WITH THE INTERNATIONAL
WHOLESALE COMMUNITY

EVENT PROGRAMME



DAY ONE: MONDAY 2 JULY 2018

8:00AM REGISTRATION & NETWORKING BREAKFAST

Meet with all registered delegates over breakfast & introduce yourself and your company before a busy day of meetings.

9:15AM WELCOME ADDRESS FROM THE COMMUNICATION REGULATION COMMISSION OF BULGARIA**9:30AM DATA EXPLOSION – FACILITATING THE EASTERN EUROPEAN CARRIER MARKET'S DATA SURGE WITH HIGH VALUE NETWORK INFRASTRUCTURE**

- Projecting future peaks & troughs within wholesale data in the region
- Identifying the international appetite for investment in data centres in Eastern Europe
- Expanding content delivery capabilities to meet the surge in data consumption
- What's attracting international broadcasters to set up shop in Sofia & Eastern Europe?
What needs to be achieved to meet their network requirements?
- Content – where do the barriers lie in greater regional adoption & rollout?

10:15AM COFFEE & NETWORKING

Take the opportunity to continue your informal meetings at exhibition stands or meeting tables over coffee & refreshments. Alternatively, opt for closed door meetings in private meetings rooms with your scheduled meeting partners.

11:00AM 1-2-1 NETWORKING

The 1-2-1 networking segment is a dedicated bilateral meeting forum tasked with advancing new business opportunities between internationals and regional attendees from the wider Eastern Europe region, the Middle East & Turkey. Each one hour 1-2-1 networking segment consists of exclusively invited representatives who will host their own bilateral meeting.

INTRODUCING THE PRELIMINARY MEETING HOSTS



Zoran Korecic
Data Director
APELBY COMMUNICATIONS



Madlen Anguelova
CCO
BULGARTEL



Serkan Sevim
CEO
MEDIANOVA



Eva Danillova
COO
VM TELECOM

To request a 1-2-1 meeting at **Capacity Europe East 2018** with a Meeting Host please email frances.booth@capacitymedia.com

12:00PM NETWORKING LUNCH

Push the pause button on the scheduled meetings to engage in informal networking over lunch with all registered Capacity Europe East 2018 delegates.



1:30PM

GROUP MEETINGS

To share an interest in participating in one of the following Group Meetings please email
frances.booth@capacitymedia.com

Group Meeting – Topic 1: DATA CENTRES IN SOFIA**8 PLACES LEFT AVAILABLE***Confirmed participants include:*

Svetoslav Hristov
 Business Development
 Manager & Chairman of the Board
EVOLINK



Reid Fishler
 Director
HURRICANE ELECTRIC



Neven Dilkov
 Managing Director
NETERRA

Group Meeting – Topic 2: INVESTING IN SOFIA, GEORGIA, ARMENIA & AZERBAIJAN**6 PLACES LEFT AVAILABLE***Confirmed participants include:*

Sietse Lettinga
 Director International
AZERTELECOM



Thomas Duhr
 Head of Sales for
 Carrier Enterprise
DEUTSCHE TELEKOM ICSS



Gareth Evers
 International Wholesale
 Director
KAZTRANSCOM



Stuart Evers
 Group CCO
**TÜRK TELEKOM
 INTERNATIONAL**

Group Meeting – Topic 3: INVESTING IN THE BALKANS**8 PLACES LEFT AVAILABLE***Confirmed participants include:*

Ivaylo Bachiyski
 Managing Director
BALKAN INTERNET EXCHANGE



Ruth Welter
 DACH & Eastern Europe
COLT TECHNOLOGY SERVICES

Group Meeting – Topic 4: CONNECTING TO THE MIDDLE EAST**10 PLACES LEFT AVAILABLE**

2:30PM COFFEE & NETWORKING

Take the opportunity to continue your informal meetings at exhibition stands or meeting tables over coffee & refreshments. Alternatively, opt for closed door meetings in private meetings rooms with your scheduled meeting partners.

3:00PM 1-2-1 NETWORKING

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Meeting Hosts to be announced shortly.

4:00PM WINE TASTING

sponsored by **NET.IX**

6:00PM EVENING RECEPTION

Unwind over a glass of wine & Canapés after a day of back-to-back meetings at the official Capacity Europe East 2018 drinks reception sponsored by GTT.

sponsored by **gtt**

DAY TWO: TUESDAY 3 JULY 2018**8:30AM NETWORKING BREAKFAST**

Meet with all registered delegates over breakfast & introduce yourself and your company before a busy day of meetings.

9:30AM GROUP MEETINGS

To share an interest in participating in one of the following Group Meetings please email frances.booth@capacitymedia.com

Group Meeting – Topic 1: BROADCASTING & CONTENT

9 PLACES LEFT AVAILABLE

Confirmed participants include:



Mark Burski
Sales Manager CEE
CENTURYLINK

10:30AM NETWORKING COFFEE

Take the opportunity to continue your informal meetings at exhibition stands or meeting tables over coffee & refreshments. Alternatively, opt for closed door meetings in private meetings rooms with your scheduled meeting partners.

11:00AM 1-2-1 NETWORKING

The 1-2-1 networking segment is a dedicated bilateral meeting forum tasked with advancing new business opportunities between internationals and regional attendees from the wider Eastern Europe region, the Middle East & Turkey. Each one hour 1-2-1 networking segment consists of exclusively invited representatives who will host their own bilateral meeting

Meeting Hosts to be announced shortly.

12:00PM NETWORKING LUNCH

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2:00PM END OF CAPACITY EUROPE EAST